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New Foam Technologies Improve Seating Designs, pp. 61-65. Technical aspects of foam; Urethane Foam Glossary.

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New Vinyl Upholstery Introductions Help Designer, pp. 78-79. Vinyl Upholstery is fire-retardant, leatherlike, breathable; product photos show range.

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NSID National Conference has Contract Content, pp. 82-83. Hilton Hawaiian Village hosts NSID National Conference, many topics will key on contract problems and solutions.

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Young, aggressive Chicago design firm concentrates on getting jobs done right, on budget, and on time.

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# The Who's Who of Philadelphia's Contract Design Industry finally has a Where's Where.

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### Federal Fire Regs Due for Furniture; Contract Jobs Covered by Tight Local Codes, pp. 94-95.

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### Carpet Showrooms Offer Objective Specs, pp. 96-100.

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### Inflation Not Affecting Interior Designs; Import Items Threatened by Drop of Dollar and European Inflation, p. 101.

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### Italian Manufacturer Eliminates Middleman with Own U.S. Showroom, Market Facilities, pp. 102-103.

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### Furnishings Bids In Revamp of Army Barracks, p. 104.

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### Ford Motor Co's Industrial Design Office Tackles Varied Interior Design Projects, p. 105.

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### "Or Equal" Carpet Specifications Can Deceive Designer, Client, by George Levine, Publisher, Cross Index of Commercial Carpet, pp. 59-61.

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### Nylon Commercial Carpets Guide to Soil-Hiding, pp. 62-68.

Excerpt from Spring '73 Cross Index of Commercial Carpet in chart form for easy reference; definitions included.

### Resilient and Hard Flooring Esthetics and Improvements Offer Wide Choice to Contract Specifiers, pp. 69-73.

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### Pound of Prevention Needed to Foil Office Bugging, pp. 74-77. Protect yourself from electronic surveillance and industrial

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### Source Location is Function of Belgian Linen Assoc., pp. 80-81. Designer education and aid is purpose of association.

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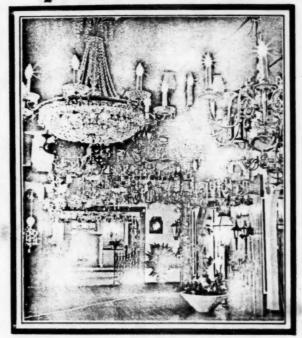
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Between I-85 and Northside Drive at 530 Fourteenth Street, N. W., Atlanta, Ga. Open 8-5 weekdays — 9-1 Saturdays Ample free parking / Tel. (404) 875-4756 Open Plan Designs Require Care in Acoustical Specs, pp. 62-65.

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New Government Design Program Improves Space, pp. 66-69.

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Joan Ehrlich: Half Sociology, Half Job Details, pp. 80-81. Senior Project Manager for Environment Planning, Inc.

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Canadian Furniture Showroom Established at New Canadian Consulate in New York City, pp.86-87.

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Space Geography Booklet Defines Open Office Planning, pp. 84-85.

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AID Takes an International Look, p.91.

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"Mind-Everyone-Else's-Business" Policy Spells Success for Florida Design Firm, pp. 80-81.

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Third Annual "Come to the Market Place" to Spotlight Showrooms and Buildings Daily, pp. 82-85.

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Carpet Fiber Firm Services to Specifiers Range From Product Literature to Testing Programs, pp. 86-88.

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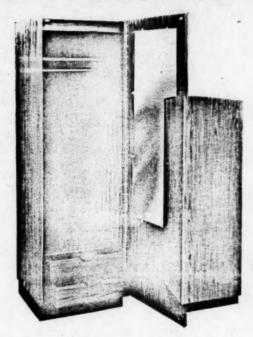
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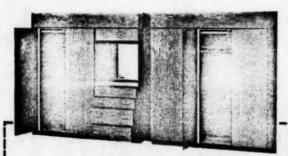
New Contract floor at Dallas World Trade Center, plans for contract-oriented shows signal strength of Southwest contract market.

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Need for Professionalism Being Met by IBD Designers in Skyrocketing Market, by Stuart John Gilbert, National President, Institute of Business Designers, p. 65.

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Student Rally, Samples Program, Competitions Help Design Students Make Good Progress, by Jean Baldwin, Chairman of the Board, IBD, p. 68.

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Carpet Specs Often Result in Irresistable Force (Designer)
Meeting Immovable Object (Mill), p. 75.

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Hawaiians Face Logistic Problems Complicated by Distance and Absence of Product Sources, pp. 76-81.

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Signage: Fast Message Transmission is Requisite of Good Design, pp. 82-85.

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Confessions of a Kickback Taker - Little Things Mean a Lot: Cash, Gifts, pp. 70-71.

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How to Set Design Fees and Handle the Client, by Gaye Noe. NSID, CSI, pp. 72-73.

"What do I charge and how do I tell the client?"

Specifier Must Assess Fabric Flamability Muddle for Client Needs, pp. 74-77.

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Booming Atlanta Contract Market Spurs Showroom Growth, pp. 78-81.

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Everything You Need to Know to Specify Leather, pp. 82-89.

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Carpet installation Specs Protect Designer, Client, pp. 90-91.

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New Breed of Contract Cat Provides Purchasing Services, p. 92. Furniture Resources, Inc., and Project Purchasing Service. Inc., are typical of new purchasing companies.